

<b>Appendix C</b>		
<b>Pricing Index</b>		
<b>DIR-SDD-1694</b>		
	<b>Part Number</b>	<b>Customer Discount % off MSRP</b>
<b>Manufacturer/Product Line/Product Category</b>		
<b>HI E Electronics TBYTe Model 8.6.6</b> - includes Server with 6TB Cache (RAW), (8) Slots for TeraStacks, Robotics, Servo System, (6) Drives for Archiving/Restoring - Product Description: integrated data storage device; (8) cartridge slots for TeraStacks; disc manipulator; (6) burning/reading stations; machine controller-based communication system; master information control system; computer hardware and software tools; maximum capacity 1000 Blu-ray discs	866	11.65%
<b>HI E Electronics TBYTe Model 8.14.28</b> - includes Server with 28TB Cache (RAW), (8) Slots for TeraStacks, Robotics, Servo System, (14) Drives for Archiving/Restoring - Product Description: integrated data storage device; (8) cartridge slots for TeraStacks; disc manipulator; (14) burning/reading stations; machine controller-based communication system; master information control system; computer hardware and software tools; maximum capacity 1000 Blu-ray discs	81428	11.65%
<b>HI E Electronics TeraStack® - 6.25TB Write Once</b> - includes TeraStack, Cover, (125) 50GB Blu-ray Write Once Discs - Product Description: proprietary cartridge holding tightly layered optical media; embedded flash memory	TS625R	11.65%
<b>HI E Electronics TeraStack® - 6.25TB Rewrite</b> - includes TeraStack, Cover, (125) 50GB Blu-ray Rewrite Discs - Product Description: proprietary cartridge holding tightly layered optical media; embedded flash memory	TS625RE	11.65%
<b>Services</b>		
<b>HI E Electronics Installation Supervision</b> - Onsite supervision of installation in order to certify new equipment and existing customer equipment perform to expectation prior to release to customer, charged per major equipment installed	IS	11.65%
<b>HI E Electronics Training</b> - Operator training prior to and/or at installation, charged per 3-day training session	T	11.65%
<b>HI E Electronics Integration Services Engineer (per day)</b> - Rate for engineering services; minimum charge is (1) day; charged in full increments only; services not provided after hours or on Sundays/Holidays	ISE	11.65%
<b>HI E Electronics Model 8.6.6 Basic Hardware Maintenance (per year)</b> - Maintenance agreement for purchased hardware, normal working hours only, installation services not included (Included with initial purchase at no charge)	BHM	11.65%
<b>HI E Electronics Model 8.14.28 Basic Hardware Maintenance (per year)</b> - Maintenance agreement for purchased hardware, normal working hours only, installation services not included (Included with initial purchase at no charge)	BHM2	11.65%
<b>HI E Electronics Return Hardware Maintenance, all TBYTe Models (per year)</b> - Maintenance agreement for bench hardware repairs, customer ships equipment, normal working hours only - first year only	RHM1	11.65%
<b>HI E Electronics Return Hardware Maintenance, all TBYTe Models (per year)</b> - Maintenance agreement for bench hardware repairs, customer ships equipment, normal working hours only - after first year	RHM2	11.65%

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	<b>Part Number</b>	<b>Customer Discount % off MSRP</b>
<b>HI E Electronics Model 8.6.6 Premium Hardware &amp; Software Maintenance</b> (per year) - Maintenance agreement for purchased hardware & software, 24x7, onsite service included - first year only	PHSM1	11.65%
<b>HI E Electronics Model 8.6.6 Premium Hardware &amp; Software Maintenance</b> (per year) - Maintenance agreement for purchased hardware & software, 24x7, onsite service included - after first year	PHSM2	11.65%
<b>HI E Electronics Model 8.14.28 Premium Hardware &amp; Software Maintenance</b> (per year) - Maintenance agreement for purchased hardware & software, 24x7, onsite service included - first year only	PHSM5	11.65%
<b>HI E Electronics Model 8.14.28 Premium Hardware &amp; Software Maintenance</b> (per year) - Maintenance agreement for purchased hardware & software, 24x7, onsite service included - after first year	PHSM6	11.65%
<b>HI E Electronics Tier 2 / Tier 3 On/Off-Site Hardware &amp; Software Support</b> (per hour) - Normal rate for support services	OHSS	11.65%
<b>HI E Electronics Tier 2 / Tier 3 On/Off-Site Hardware &amp; Software Support</b> (per hour) - After hours rate for support services	OHSS1	11.65%
<b>HI E Electronics Tier 2 / Tier 3 On/Off-Site Hardware &amp; Software Support</b> (per hour) - Sunday/Holiday rate for support services	OHSS2	11.65%
<b>HI E Electronics Tier 2 Telephone Hardware &amp; Software Support</b> (per hour) - Normal rate for telephone support services; minimum charge is (1) hour then charged in increments of 1/4 hour	THSS	11.65%
<b>HI E Electronics Tier 2 Telephone Hardware &amp; Software Support</b> (per hour) - After hours rate for telephone support services; minimum charge is (1) hour then charged in increments of 1/4 hour	THSS1	11.65%
<b>HI E Electronics Tier 2 Telephone Hardware &amp; Software Support</b> (per hour) - Sunday/Holiday rate for telephone support services; minimum charge is (1) hour then charged in increments of 1/4 hour	THSS2	11.65%

Basic Hardware Warranty: 1 year

Country of Origin: USA